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# EDVANCE INTERNATIONAL HOLDINGS LIMITED

安領國際控股有限公司

(Incorporated in the Cayman Islands with limited liability) (Stock code: 1410)

# INTERIM RESULTS ANNOUNCEMENT FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2020

# FINANCIAL HIGHLIGHTS

The Group recorded a revenue and gross profit of approximately HK\$200.5 million and HK\$56.3 million for the six months ended 30 September 2020, representing an increase of approximately 3.9% and 5.2%, respectively when compared with the revenue and gross profit of approximately HK\$193.0 million and HK\$53.5 million for the six months ended 30 September 2019.

The net profit after tax of the Group for the six months ended 30 September 2020 increased to approximately HK\$15.0 million (six months ended 30 September 2019: approximately HK\$10.4 million), representing an increase of approximately 44.2% as compared to the corresponding period in 2019.

The board of Directors ("**Board**") does not recommend the payment of a dividend for the six months ended 30 September 2020 (six months ended 30 September 2019: Nil).

#### **INTERIM RESULTS**

The Board announces the unaudited condensed consolidated results of the Group for the six months ended 30 September 2020, together with the unaudited comparative figures for the corresponding period in 2019 as follows:

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the six months ended 30 September 2020

|   |       | Six months ended | <b>30 September</b> |
|---|-------|------------------|---------------------|
|   |       | 2020             | 2019                |
|   | Notes | HK\$'000         | HK\$'000            |
|   |       | (unaudited)      | (unaudited)         |
| Revenue   | 4     | 200,498          | 193,019             |
| Cost of sales   |       | (144,187)        | (139,556)           |
| Gross profit  |       | 56,311           | 53,463              |
| Other income  |       | 397              | 661                 |
| Other gains and losses, net   |       | (242)            | (351)               |
| Distribution and selling expenses   |       | (13,692)         | (12,822)            |
| Administrative and other expenses   |       | (23,183)         | (25,786)            |
| Net impairment losses on trade receivables and                                  |       |                  |                     |
| contract assets   |       | _                | (93)                |
| Finance costs   |       | (618)            | (751)               |
| Profit before taxation  | 6     | 18,973           | 14,321              |
| Taxation  | 7     | (3,995)          | (3,874)             |
| Profit for the period<br>Other comprehensive income (expense) for the<br>period |       | 14,978           | 10,447              |
| Item that may be subsequently reclassified to profit or loss:                   |       |                  |                     |
| Exchange differences arising on translation of foreign operations               |       | 144              | (613)               |
| Total comprehensive income for the period                                       |       | 15,122           | 9,834               |
| Earnings per share  | 8     |                  |                     |
| – Basic and diluted (HK cents)  |       | 1.49             | 1.04                |

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 September 2020 and as at 31 March 2020

|  | Notes | As at<br>30 September<br>2020<br><i>HK\$'000</i><br>(unaudited) | As at<br>31 March<br>2020<br><i>HK\$'000</i><br>(audited) |
|--|-------|---|---|
| Non-current assets                           |       |   |   |
| Property and equipment                       | 10    | 52,820  | 50,193  |
| Prepayments and deposits                     | 11    | 47,297  | 44,299  |
|  |       | 100,117   | 94,492  |
| Current assets                               |       |   |   |
| Inventories                                  |       | 7,640   | 8,395   |
| Trade and other receivables, prepayments and |       |   |   |
| deposits                                     | 11    | 163,111   | 154,754   |
| Tax recoverable                              |       | 20  | 20  |
| Contract assets                              | 12    | 4,127   | 4,782   |
| Bank balances and cash                       |       | 89,282  | 73,559  |
|  |       | 264,180   | 241,510   |
| Current liabilities                          |       |   |   |
| Trade and other payables and accruals        | 13    | 53,580  | 50,503  |
| Lease liabilities                            |       | 6,566   | 5,171   |
| Contract liabilities                         |       | 100,531   | 91,785  |
| Bank borrowings                              | 14    | 2,831   | 3,530   |
| Tax liabilities                              |       | 7,539   | 3,607   |
|  |       | 171,047   | 154,596   |
| Net current assets                           |       | 93,133  | 86,914  |
| Total assets less current liabilities        |       | 193,250   | 181,406   |

|                         | Notes | As at<br>30 September<br>2020<br><i>HK\$'000</i><br>(unaudited) | As at<br>31 March<br>2020<br><i>HK\$'000</i><br>(audited) |
|-------------------------|-------|---|---|
| Non-current liabilities |       |   |   |
| Lease liabilities       |       | 6,387   | 6,762   |
| Contract liabilities    |       | 46,637  | 42,171  |
| Bank borrowings         | 14    | 20,113  | 19,559  |
|                         |       | 73,137  | 68,492  |
| Net assets              |       | 120,113   | 112,914   |
| Capital and reserves    |       |   |   |
| Share capital           | 15    | 10,049  | 10,014  |
| Reserves                |       | 110,064   | 102,900   |
| Total equity            |       | 120,113   | 112,914   |

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended 30 September 2020

|  | Share<br>capital<br>HK\$'000 | Share<br>premium<br>HK\$'000 | Other<br>reserves<br>HK\$'000 | Share option<br>reserve<br>HK\$'000 | Translation<br>reserve<br>HK\$'000 | Accumulated<br>profits<br>HK\$'000 | <b>Total</b><br><i>HK</i> \$'000 |
|--|------------------------------|------------------------------|-------------------------------|-------------------------------------|------------------------------------|------------------------------------|----------------------------------|
| At 1 April 2020 (audited)  | 10,014                       | 63,805                       | 3,633                         | 2,732                               | (391)                              | 33,121                             | 112,914                          |
| Profit for the period  | -                            | -                            | -                             | -                                   | -                                  | 14,978                             | 14,978                           |
| Other comprehensive income for the period  |                              |                              |                               |                                     | 144                                |                                    | 144                              |
| Total comprehensive income<br>for the period   |                              |                              |                               |                                     | 144                                | 14,978                             | 15,122                           |
| Dividend paid (Note 9)   | -                            | -                            | -                             | -                                   | -                                  | (10,014)                           | (10,014)                         |
| Transfer to accumulated profits upon<br>forfeiture of share options                    | _                            | _                            | -                             | (152)                               | -                                  | 152                                | _                                |
| Recognition of equity-settled share-based expenses                                     | -                            | -                            | -                             | 63                                  | -                                  | _                                  | 63                               |
| Issue of shares under share award<br>scheme<br>Transaction costs directly attributable | 35                           | 1,995                        | -                             | -                                   | -                                  | -                                  | 2,030                            |
| to issue of shares   |                              | (2)                          |                               |                                     |                                    |                                    | (2)                              |
| At 30 September 2020 (unaudited)   | 10,049                       | 65,798                       | 3,633                         | 2,643                               | (247)                              | 38,237                             | 120,113                          |
| At 1 April 2019 (audited)  | 10,014                       | 63,805                       | 3,633                         | 2,642                               | 205                                | 39,547                             | 119,846                          |
| Profit for the period  | -                            | _                            | -                             | -                                   | -                                  | 10,447                             | 10,447                           |
| Other comprehensive expense for the period   |                              |                              |                               |                                     | (613)                              |                                    | (613)                            |
| Total comprehensive (expense) income for the period                                    |                              |                              |                               |                                     | (613)                              | 10,447                             | 9,834                            |
| Dividend paid (Note 9)   | _                            | _                            | _                             | _                                   | _                                  | (30,043)                           | (30,043)                         |
| Transfer to accumulated profits upon<br>forfeiture of share options                    | _                            | _                            | _                             | (129)                               | _                                  | 129                                | _                                |
| Recognition of equity-settled share-based expenses                                     |                              |                              |                               | 287                                 |                                    |                                    | 287                              |
| At 30 September 2019 (unaudited)   | 10,014                       | 63,805                       | 3,633                         | 2,800                               | (408)                              | 20,080                             | 99,924                           |

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended 30 September 2020

|  | Six months ended<br>30 September |             |
|--|----------------------------------|-------------|
|  | 2020                             | 2019        |
|  | HK\$'000                         | HK\$'000    |
|  | (unaudited)                      | (unaudited) |
| Net cash generated (used in) from operating activities   | 37,115                           | (3,035)     |
| Net cash used in investing activities                    | (7,119)                          | (2,429)     |
| Net cash used in financing activities:                   |                                  |             |
| Payments of lease liabilities                            | (2,617)                          | (2,044)     |
| Dividend paid  | (10,014)                         | (30,043)    |
| Other financing cash flows                               | (1,970)                          | (2,282)     |
| _  | (14,601)                         | (34,369)    |
| Net increase (decrease) in cash and cash equivalents     | 15,395                           | (39,833)    |
| Cash and cash equivalents at the beginning of the period | 73,559                           | 73,725      |
| Effect of exchange rate changes                          | 328                              | (499)       |
| Cash and cash equivalents at the end of the period       |                                  |             |
| represented by bank balances and cash                    | 89,282                           | 33,393      |
| · ·  | 89,282                           | 33,393      |

#### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30 September 2020

#### 1. GENERAL

Edvance International Holdings Limited ("**Company**") is an investment holding company and its subsidiaries are principally engaged in distribution of IT Security Products and provision of IT Security Services. The address of the registered office and principal place of business of the Company are PO Box 1350, Clifton House, 75 Fort Street, Grand Cayman KY1-1108, Cayman Islands and 39th Floor, Montery Plaza, 15 Chong Yip Street, Kwun Tong, Kowloon, Hong Kong, respectively.

The Company was incorporated in the Cayman Islands as an exempted company with limited liability on 7 July 2016 and its shares are listed on The Stock Exchange of Hong Kong Limited ("**Stock Exchange**").

The Company completed transfer of listing of its shares from GEM to the Main Board of the Stock Exchange with effective from 24 December 2019.

#### 2. BASIS OF PREPARATION

These condensed consolidated financial statements of the Company and its subsidiaries (collectively referred to as the "**Group**") have been prepared in accordance with Hong Kong Accounting Standard ("**HKAS**") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("**HKICPA**") as well as with the applicable disclosure provisions of Main Board Listing Rules Governing the Listing of Securities on The Stock Exchange ("**Listing Rules**").

These condensed consolidated interim financial information are presented in Hong Kong Dollars ("**HK**\$"), unless otherwise stated. These condensed consolidated interim financial information contain condensed consolidated financial information and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the annual financial statements for the year ended 31 March 2020 ("**2020 Annual Financial Statements**"). These condensed consolidated interim financial information and notes do not include all of the information required for a complete set of financial statements prepared in accordance with Hong Kong Financial Reporting Standards ("**HKFRSs**") and should be read in conjunction with the 2020 Annual Financial Statements.

#### 3. PRINCIPAL ACCOUNTING POLICIES

These condensed consolidated interim financial information have been prepared with the same accounting policies adopted in the 2020 Annual Financial Statements, except for those that relate to new standards or interpretations issued by the HKICPA mandatory for the annual periods beginning on or after 1 April 2020. The effect of the adoption of these standards, amendments and interpretation is not material on these condensed consolidated interim financial information except for the effects as described in the 2020 Annual Financial Statements.

In preparing these condensed consolidated interim financial information, the significant judgements made by the management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the 2020 Annual Financial Statements.

The HKICPA has issued a number of new or amendments to HKFRSs that are first effective for the current accounting period of the Group:

- Amendments to HKFRS 3, Definition of a Business
- Amendments to HKAS 1 and HKAS 8, Definition of Material
- Amendments to HKFRS 9, HKAS 39 and HKFRS 7, Interest Rate Benchmark Reform

The adoption of these new or amendments to HKFRSs does not have any significant financial effect on the Group's condensed consolidated interim financial information.

The Group has not adopted new or amendments to HKFRSs that have been issued but are not yet effective in advance. The Directors anticipate that the adoption of these new or amendments to HKFRSs will have no material impact on the results and financial position of the Group.

#### 4. **REVENUE**

Revenue represents the fair value of amounts received and receivable for goods sold and services provided by the Group to outside customers, less discount, sales related taxes for the period.

An analysis of the Group's revenue from goods and services by segment for the period is as follows:

|   | Six months ended<br>30 September |             |
|---|----------------------------------|-------------|
|   | 2020                             | 2019        |
|   | HK\$'000                         | HK\$'000    |
|   | (unaudited)                      | (unaudited) |
| Types of goods or services:                                 |                                  |             |
| IT Security Products business*                              |                                  |             |
| - procurement of network security products, system security |                                  |             |
| products and application and data security products         | 110,233                          | 106,023     |
| IT Security Services business*                              |                                  |             |
| - provision of technical implementation services            | 14,605                           | 20,037      |
| - provision of maintenance and support services             | 75,660                           | 66,959      |
| -   | 90,265                           | 86,996      |
| -   | 200,498                          | 193,019     |

\* The segment names are defined in the section "Segment information" in note 5.

Information about the Group's revenue from external customers is presented based on the locations of the shipments of goods or the services provided.

|                                | Six months ended<br>30 September |             |
|--------------------------------|----------------------------------|-------------|
|                                | 2020                             | 2019        |
|                                | HK\$'000                         | HK\$'000    |
|                                | (unaudited)                      | (unaudited) |
| Timing of revenue recognition: |                                  |             |
| Over time                      | 90,265                           | 86,996      |
| A point in time                | 110,233                          | 106,023     |
|                                | 200,498                          | 193,019     |

#### 5. SEGMENT INFORMATION

#### Segment revenue and results

Information reported to the executive directors of the Company, being the chief operating decision maker, for the purposes of resources allocation and assessment of segment performance focuses on types of goods or services delivered or provided.

The Group's reportable and operating segments are therefore as follows:

- (1) IT security products business refers to the procurement of network security products, system security products and application and data security products by the Group; and
- (2) IT security services business refers to the provision of technical implementation and maintenance and support services to customers by the Group.

An analysis of the Group's operating and reportable segment revenue and segment results is as below:

|  | Six months   | ended 30 Septemb  | er 2020                                 |
|--|--|---|---|
|  | IT Security<br>Products<br>HK\$'000<br>(unaudited) | IT Security<br>Services<br><i>HK\$'000</i><br>(unaudited) | Total<br><i>HK\$'000</i><br>(unaudited) |
| Segment revenue  | 110,233  | 90,265  | 200,498                                 |
| Segment results  | 30,202   | 26,109  | 56,311                                  |
| Other income   |  |   | <b>397</b>                              |
| Other gains and losses, net<br>Distribution and selling expenses |  |   | (242)<br>(13,692)                       |
| Administrative and other expenses                                |  |   | (23,183)                                |
| Net impairment losses on trade receivables and contract assets   |  |   | _                                       |
| Finance costs  |  | -   | (618)                                   |
| Profit before taxation   |  |   | 18,973                                  |

|  | Six months   | ended 30 Septembe   | r 2019                                  |
|--|--|---|---|
|  | IT Security<br>Products<br><i>HK</i> \$'000<br>(unaudited) | IT Security<br>Services<br><i>HK\$'000</i><br>(unaudited) | Total<br><i>HK\$'000</i><br>(unaudited) |
| Segment revenue  | 106,023  | 86,996  | 193,019                                 |
| Segment results  | 27,235   | 26,228  | 53,463                                  |
| Other income   |  |   | 661                                     |
| Other gains and losses, net                                    |  |   | (351)                                   |
| Distribution and selling expenses                              |  |   | (12,822)                                |
| Administrative and other expenses                              |  |   | (25,786)                                |
| Net impairment losses on trade receivables and contract assets |  |   | (93)                                    |
| Finance costs  |  | -   | (751)                                   |
| Profit before taxation   |  | -   | 14,321                                  |

Segment result represents the profit earned by each segment without allocation of other income, other gains and losses, distribution and selling expenses, administrative and other expenses, net impairment losses on trade receivables and contract assets and finance costs.

No analysis of the Group's assets and liabilities by operating and reportable segments is disclosed as it is not regularly provided to the chief operation decision maker for review.

#### Geographical information

|   | Six months ended<br>30 September |             |
|---|----------------------------------|-------------|
|   | 2020                             |             |
|   | HK\$'000                         | HK\$'000    |
|   | (unaudited)                      | (unaudited) |
| Geographical markets:                           |                                  |             |
| Hong Kong                                       | 170,770                          | 153,739     |
| Macau (note)                                    | 14,382                           | 22,489      |
| Mongolian People's Republic ("Mongolia") (note) | 3,785                            | 2,973       |
| The People's Republic of China ("PRC")          |                                  |             |
| (excluding Hong Kong and Macau)                 | 8,302                            | 9,797       |
| Republic of Singapore ("Singapore")             | 3,259                            | 4,021       |
|   | 200,498                          | 193,019     |

*Note:* The sales made to the customers located in Macau and Mongolia are through the operation of the Group's subsidiaries in Hong Kong and Singapore.

#### 6. PROFIT BEFORE TAXATION

|   | Six months ended<br>30 September |             |
|---|----------------------------------|-------------|
|   | 2020                             | 2019        |
|   | HK\$'000                         | HK\$'000    |
|   | (unaudited)                      | (unaudited) |
| Profit before tax has been arrived at after charging: |                                  |             |
| Staff costs:  |                                  |             |
| Directors' remuneration                               | 4,998                            | 4,852       |
| Other staff costs                                     | 25,104                           | 25,324      |
| Contributions to retirement benefit schemes           | 1,218                            | 1,338       |
| Share-based expenses                                  | 2,093                            | 287         |
|   | 33,413                           | 31,801      |
| Auditor's remuneration                                | 675                              | 757         |
| Cost of inventories recognised as an expense          | 80,031                           | 78,788      |
| Expenses relating to short-term leases                | 144                              | 440         |
| Transfer of listing and related expenses (included in |                                  |             |
| administrative and other expenses)                    |                                  | 5,671       |
| Depreciation of right-of-use assets                   | 2,991                            | 2,442       |
| Depreciation of other property and equipment          | 2,192                            | 1,906       |
| Depreciation of other property and equipment          |                                  | 1,000       |
| Depreciation of property and equipment                | 5,183                            | 4,348       |

#### 7. TAXATION

|                                   | Six months ended<br>30 September |                             |
|-----------------------------------|----------------------------------|-----------------------------|
|                                   | 2020<br>HK\$'000                 |                             |
|                                   | (unaudited)                      | <i>HK\$'000</i> (unaudited) |
| Current tax:                      |                                  |                             |
| Hong Kong Profits Tax             | 3,945                            | 3,465                       |
| PRC Enterprise Income Tax ("EIT") | -                                | 174                         |
| Macau Complementary Tax           | 50                               | 235                         |
|                                   | 3,995                            | 3,874                       |

For the six months ended 30 September 2020 and 2019, Hong Kong Profits Tax is calculated at 8.25% on the first HK\$2,000,000 of the estimated assessable profits of one of the subsidiaries of the Company and at 16.5% on the estimated assessable profits above HK\$2,000,000. The profits of corporations not qualified for the two-tier profits tax regime will continue to be taxed at a flat rate of 16.5%.

PRC EIT is calculated at 25% on the estimated assessable profit for the six months ended 30 September 2020 and 2019.

Macau Complementary Tax is calculated at the maximum progressive rate of 12% on the estimated assessable profit for the six months ended 30 September 2020 and 2019.

No provision for Singapore income tax has been made as the Group did not generate any estimated assessable profits arising in Singapore during the six months ended 30 September 2020 and 2019.

#### 8. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the owners of the Company is based on the following data:

|  | Six months ended<br>30 September       |  |
|--|--|--|
|  | 2020<br><i>HK\$'000</i><br>(unaudited) | 2019<br><i>HK\$'000</i><br>(unaudited) |
| Profit for the period attributable to owners of the Company<br>for the purpose of calculating basic and diluted earnings per share | 14,978                                 | 10,447                                 |
|  | Six month                              | s ended                                |
|  | 30 Septe                               | mber                                   |
|  | 2020                                   | 2019                                   |
|  | (unaudited)                            | (unaudited)                            |
| Weighted average number of ordinary shares for the purpose<br>of calculating basic and diluted earnings per share                  | 1,001,981,519                          | 1,001,446,000                          |

For the six months ended 30 September 2020 and 2019, the computation of diluted earnings per share does not assume the exercise of share options because the exercise price of those share options was higher than the average market price of the company's shares.

#### 9. DIVIDEND

A final dividend of HK\$0.01 per share of the Company with aggregate amount of approximately HK\$10,014,000 in respect of the year ended 31 March 2020 has been declared and paid by the Company during the six months ended 30 September 2020.

A final dividend of HK\$0.03 per share of the Company in with aggregate amount of approximately HK\$30,043,000 respect of the year ended 31 March 2019 has been declared and paid by the Company during the six months ended 30 September 2019.

The Directors do not recommend the payment of an interim dividend for the six months ended 30 September 2020 (six months ended 30 September 2019: Nil).

#### **10. PROPERTY AND EQUIPMENT**

During the six months ended 30 September 2020, the Group acquired property and equipment of approximately HK\$3,853,000 (six months ended 30 September 2019: approximately HK\$2,937,000).

#### 11. TRADE AND OTHER RECEIVABLES, PREPAYMENTS AND DEPOSITS

|   | As at<br>30 September<br>2020<br><i>HK\$'000</i><br>(unaudited) | As at<br>31 March<br>2020<br><i>HK\$'000</i><br>(audited) |
|---|---|---|
| Current   |   |   |
| Trade receivables<br>Less: allowance for credit losses  | 93,709<br>(683)   | 87,746<br>(683)   |
|   | 93,026  | 87,063  |
| Prepayments to suppliers for maintenance and support services   | 65,113  | 65,851  |
| Other tax receivables   | -   | 18  |
| Deposit paid for subscription of shares (note)<br>Prepayments and others                              | 3,600<br>1,372  | 1,822   |
|   | 163,111   | 154,754   |
| Non-current   |   |   |
| Rental deposits   | 1,907   | 2,047   |
| Deposits for life insurance contracts   | 13,353  | 13,177  |
| Prepayment of life insurance charged<br>Prepayments to suppliers for maintenance and support services | 434<br>31,603   | 454<br>28,621   |
|   | 47,297  | 44,299  |
| Total trade and other receivables, prepayments and deposits   | 210,408   | 199,053   |

*Note:* The deposit was paid by a direct wholly-owned subsidiary of the Company, to subscribe shares of Royston Financial Group Limited. Details of the subscription of shares are set out in the section headed "Material Acquisitions and Disposal of Subsidiaries and Affiliated Companies" of this announcement.

The following is an ageing analysis of trade receivables, net of allowance for credit losses, presented based on the invoice date at the end of each reporting period:

|                 | As at               | As at     |
|-----------------|---------------------|-----------|
|                 | <b>30</b> September | 31 March  |
|                 | 2020                | 2020      |
|                 | HK\$'000            | HK\$'000  |
|                 | (unaudited)         | (audited) |
| 0 to 30 days    | 83,392              | 45,979    |
| 31 to 60 days   | 6,906               | 20,628    |
| 61 to 90 days   | 456                 | 9,987     |
| 91 to 120 days  | 416                 | 4,905     |
| 121 to 365 days | 1,856               | 5,564     |
|                 | 93,026              | 87,063    |

#### **12. CONTRACT ASSETS**

| As at        | As at   |
|--------------|---|
| 30 September | 31 March  |
| 2020         | 2020  |
| HK\$'000     | HK\$'000  |
| (unaudited)  | (audited)   |
| 4,157        | 4,812   |
| (30)         | (30)  |
| 4,127        | 4,782   |
|              | 30 September<br>2020<br><i>HK\$'000</i><br>(unaudited)<br>4,157<br>(30) |

#### 13. TRADE AND OTHER PAYABLES AND ACCRUALS

The following is an analysis of trade and other payables and accruals:

|                     | As at               | As at     |
|---------------------|---------------------|-----------|
|                     | <b>30 September</b> | 31 March  |
|                     | 2020                | 2020      |
|                     | HK\$'000            | HK\$'000  |
|                     | (unaudited)         | (audited) |
| Trade payables      | 42,464              | 41,856    |
| Accrued expenses    | 4,959               | 2,761     |
| Accrued staff costs | 5,973               | 5,555     |
| Others              | 184                 | 331       |
|                     | 53,580              | 50,503    |

The following is an ageing analysis of trade payables presented based on the invoice date:

|                 | As at        | As at     |
|-----------------|--------------|-----------|
|                 | 30 September | 31 March  |
|                 | 2020         | 2020      |
|                 | HK\$'000     | HK\$'000  |
|                 | (unaudited)  | (audited) |
| 0 to 30 days    | 37,461       | 35,408    |
| 31 to 60 days   | -            | 1,054     |
| 61 to 90 days   | -            | -         |
| 91 to 120 days  | _            | 392       |
| 121 to 365 days | -            | 19        |
| Over 365 days   | 5,003        | 4,983     |
|                 | 42,464       | 41,856    |

#### 14. BANK BORROWINGS

|   | As at<br>30 September<br>2020<br><i>HK\$`000</i><br>(unaudited) | As at<br>31 March<br>2020<br><i>HK\$`000</i><br>(audited) |
|---|---|---|
| Secured and guaranteed bank borrowings  | 22,944  | 23,089  |
| Carrying amount payable:<br>Within one year<br>More than one year but not more than two years<br>More than two years but not more than five years<br>More than five years | 2,135<br>1,729<br>3,235<br>15,845<br>22,944                     | 2,255<br>2,306<br>3,638<br>14,890<br>23,089               |
| Less: Amounts due within one year or contains<br>a repayment on demand clause shown under current<br>liabilities  | (2,831)   | (3,530)   |
| Amounts shown under non-current liabilities   | 20,113  | 19,559  |

As at 30 September 2020, bank borrowing of approximately HK\$21,124,000 (31 March 2020: approximately HK\$20,715,000) is secured by the deed of assignment of sales and purchase agreement relating to the properties and mortgage in escrow as mortgage of the properties with carrying value of approximately HK\$29,587,000 (31 March 2020: approximately HK\$29,911,000) and corporate guarantee provided by the Group. The remaining bank borrowings of approximately HK\$1,820,000 (31 March 2020: approximately HK\$2,374,000) are secured by the deposits for life insurance contracts as set out in note 11 and corporate guarantee provided by the Group.

#### **15. SHARE CAPITAL**

Details of the shares of the Company are as follows:

|  | Number of<br>shares | HK\$'000 |
|--|---------------------|----------|
| Ordinary shares of HK\$0.01 each                                       |                     |          |
| Authorised:  |                     |          |
| At 1 April 2019, 30 September 2019, 1 April 2020 and 30 September 2020 | 2,000,000,000       | 20,000   |
| Issued and fully paid:   |                     |          |
| At 1 April 2019 (audited), 30 September 2019 (unaudited)               |                     |          |
| and 1 April 2020 (audited)   | 1,001,446,000       | 10,014   |
| Issue of shares under share award scheme (note)                        | 3,500,000           | 35       |
| At 30 September 2020 (unaudited)                                       | 1,004,946,000       | 10,049   |

*Note:* During the six months ended 30 September 2020, a total of 3,500,000 new ordinary shares of HK\$0.01 each of the Company were issued and alloted to four employees under the share award scheme adopted on 1 September 2020.

#### 16. RELATED PARTY TRANSACTIONS

|  | Six months ended<br>30 September |             |  |
|--|----------------------------------|-------------|--|
|  | 2020                             | 2019        |  |
|  | HK\$'000                         | HK\$'000    |  |
|  | (unaudited)                      | (unaudited) |  |
| Marketing expenses to Wepro 180 (Hong Kong) Limited (note) | 600                              | 600         |  |

*Note:* Mr. Liu Yui Ting Raymond, a director of the Company, is the controlling shareholder of Wepro 180 (Hong Kong) Limited.

#### 17. EVENT AFTER THE END OF REPORTING PERIOD

On 9 October 2020, the Company, as the purchaser, entered into the sale and purchase agreement with the vendors ("**Sale and Purchase Agreement**"), pursuant to which the Company had agreed to purchase all issued shares ("**Sale Shares**") of Wepro180 Group Limited ("**Wepro180**") and the vendors had agreed to sell the Sale Shares at the consideration of HK\$3,500,000. Mr. Liu Yui Ting Raymond ("**Mr. Raymond Liu**") was one of the vendors and Mr. Raymond Liu directly owned 89% equity interests of Wepro180. Therefore, Mr. Raymond Liu, being the chief executive officer, an executive director and a controlling shareholder of the Company was a connected person of the Company and the entering of the Sale and Purchase Agreement with Mr. Raymond Liu constitutes a connected transaction of the Company under Chapter 14A of the Listing Rules.

The completion of the transaction had taken place immediately after execution of the Sale and Purchase Agreement and Wepro180 became a wholly-owned subsidiary of the Company.

Details of the transaction are set out in the announcement the Company dated 9 October 2020.

### MANAGEMENT DISCUSSION AND ANALYSIS

#### **BUSINESS REVIEW**

It has been an eventful half year for the Group. While the core of the Group continues to be a leading value-added distributor of IT security products and provider of related professional services with business operations in Hong Kong, the PRC, Singapore and various markets; we are also diversifying our business nature and portfolio.

IT Security Products refer to the distribution of network security products, system security products and applications and data security products. IT Security Services refer to the provision of technical implementation, maintenance and support and consultancy services.

Our core business continues to grow positively despite the challenging climate. Even more importantly, the Group is seeing initiate successes in our other lines of business. This half year is also marked by our initiatives to invest in technologies and cybersecurity that would contribute positively to the cybersecurity landscape, and thus to our long-term success.

Our IT Security products and services business continue to grow. The Group continues to see strong demand for cybersecurity solutions, driven by virtualization push, compliance needs and also the realization of flexible remote working policies. Our renewal business also grew year-on-year, indicating strong client stickiness to our services and solutions. Anticipating emerging market demands, the Group came into distribution relationship with two additional products, Blackberry Security and NeuVector, strengthening our solution offering in remote working, as well as DevSecOps respectively.

This six months also saw growing success in our self-owned email security brand – "Green Radar", our advance security-as-a-service business line. The Group observed increased onboarding of our services, directly or through our reseller partners, with end users. Emerging cyberthreats are indiscriminate and target everyday users, the availability of a low-cost, advance cybersecurity with minimal operational overheard is a practical option for SMEs and key telecom players to provide these essential services to their users. To accommodate growing and foreseeable growth, the Group opened a new dedicated office for the operation of Green Radar in Hong Kong, deploying new technologies and expertise to strengthen its effectiveness. This complements our already established operation centre in Singapore to provide comprehensive services across Asia.

In the reporting period, the Group has made strategic moves in order to tap into financial service area, the Group announced an acquisition of Royston Financial Group Limited ("**Royston Financial**") in August, which is providing Type 1 (dealing in securities), Type 4 (advising on securities) and Type 9 (asset management) in Hong Kong through its wholly owned subsidiary, Royston Securities Limited. In August 2020, the Group also signed a memorandum of understanding ("**MOU**") with the holding company of Hong Kong Digital Asset Ex Limited ("**HKbitEX**"), a leading regulated virtual asset platform in Hong Kong, HKbitEX is a highly expected company applying for a virtual asset trading platform license

from Hong Kong's Securities and Futures Commission ("SFC"), the MOU was made under our newly established company Axion Global Holdings Limited ("Axion Global").

Looking to the future, the Group plans to diversify our business and holdings portfolio to pave for our long-term success. The founding of our investment and incubation arm, Axion Global and proposed acquisition of Royston Financial as majority shareholder are means to this end. Axion Global and Royston Financial would enable the Group to participate in investment holdings and financial sectors services, as well as diversify our methods of partnering with influential players. Our intention to invest in HKbitEX is prime example of our determination to be an important part of the ecosystem, and ensure the Group plays an influential role in its future.

# **OUTLOOK AND PROSPECTS**

The Group continues to view our core business outlook, as well as investment posture, positively despite the current challenging climate. Cybersecurity demands continue to grow by a market continuously consuming technologies and vulnerable to ever-more sophisticated cyberthreats. The need to adapt technologies for changing working habit has also been conducive to our business growth.

In the immediate term, the core business of the Group is buoyant by strong IT product and services opportunities. While the Group is positive that cybersecurity demand will remain strong in the medium to long term resulted from the transformation of work approach to mobility and increasing reliance on internet. The Group continues to divert resources to capture market demands and is optimistically assured that this would bring about tangible results to our shareholders.

The strategic moves in the first half year have set off on our journey to tap into the financial market, the Group is of the view that our solid technology knowhow and resources provide us an unique advantage in the capital market, which is engaging of virtual asset exchange that requires high standard of technology solutions and support.

Given that the virtual asset trading platform will be regulated, the Group anticipates the regulated virtual asset exchange market will derive ample business opportunities for HKbitEX and financial technology company. We are confident in the future returns and the possible synergy that creates by the potential investment of HKbitEX.

Adding Axion Global as the major vehicle for fund raising and our newly acquired media and community platform – Wepro180 Group Limited, we strive to create an eco-system for cybersecurity field and are equipped with full resources coverage including R&D cybersecurity know-how, technical product and service, media community, incubation and investment platform.

The Group is also encouraged by a drive for technological innovations across the Greater Bay Area, where the Group is actively seeking for partnership, nurturing and incubating creative technologies. Combining with the tangible and geopolitical demand for fintech, the Group believes it is favourably positioning itself to be at the forefront to capture the opportunities that this vast market brings about.

### FINANCIAL REVIEW

#### Revenue

The Group's revenue increased by approximately HK\$7.5 million, or approximately 3.9%, from approximately HK\$193.0 million for the six months ended 30 September 2019 ("**FY2020 1H**") to approximately HK\$200.5 million for the six months ended 30 September 2020 ("**FY2021 1H**"). The increase was driven by high demand in cybersecurity market, primarily attributable to the continuing need for virtualization and remote collaboration, catalyzed by COVID-19 during FY2021 1H.

#### Gross profit and gross profit margin

The Group's gross profit increased by approximately HK\$2.8 million, or approximately 5.2%, from approximately HK\$53.5 million in FY2020 1H to approximately HK\$56.3 million in FY2021 1H. The increase in gross profit was in line with the increase in revenue. The gross profit margin slightly increased by approximately 0.4% to approximately 28.1% in FY2021 1H as compared to approximately 27.7% in FY2020 1H.

#### **Distribution and selling expenses**

The Group's distribution and selling expenses increased by approximately HK\$0.9 million, or approximately 7.0%, from approximately HK\$12.8 million in FY2020 1H to approximately HK\$13.7 million in FY2021 1H which was mainly due to the increase in staff cost in line with the expansion of the Group.

#### Administrative and other expenses

The Group's administrative and other expenses decreased by approximately HK\$2.6 million, or approximately 10.1%, from approximately HK\$25.8 million in FY2020 1H to approximately HK\$23.2 million in FY2021 1H. Such decrease was mainly due to the listing expenses for the Proposed Transfer of Listing incurred during FY2020 1H only.

#### Profit for the period attributable to owners of the Company

As a result of the foregoing, the profit attributable to owners of the Company increased from approximately HK\$10.4 million in FY2020 1H to approximately HK\$15.0 million in FY2021 1H.

# DIVIDEND

The Board does not recommend the payment of any dividend for FY2021 1H (FY2020 1H: Nil).

# LIQUIDITY, FINANCIAL RESOURCES AND FUNDING

During FY2021 1H, the Group financed its operation mainly through cash generated from our operating activities. As at 30 September 2020, we had cash and cash equivalents of approximately HK\$89.3 million (as at 31 March 2020: approximately HK\$73.6 million).

### **GEARING RATIO**

The Group's gearing ratio, which is calculated based on the total borrowings (defined as the sum of bank borrowings and lease liabilities) as at the respective period end divided by the total equity as at the respective corresponding period end, was approximately 29.9% as at 30 September 2020 (as at 31 March 2020: approximately 31.0%). The Group maintained strong liquidity position during FY2021 1H.

#### **CAPITAL STRUCTURE**

As at 30 September 2020, the capital structure of the Company comprised issued share capital and reserves. Detail of movements in the share capital during FY2021 1H are set out in note 15 to the unaudited condensed consolidated statements in this announcement.

# FUTURE PLANS FOR MATERIAL INVESTMENTS AND CAPITAL ASSETS

Save as disclosed in the paragraphs headed "Outlook and Prospects" above, the Group does not have any future plans for material investments and capital assets as at the date of this announcement.

# MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES AND AFFILIATED COMPANIES

On 10 August 2020, Edvance Financial Holdings Limited ("Edvance Financial"), as the subscriber, a wholly-owned subsidiary of the Company, entered into the subscription agreement ("Subscription Agreement") with Royston Financial, pursuant to which Edvance Financial had agreed to subscribe for 7,500 new shares of Royston Financial representing 60% of the enlarged issue share capital of the Royston Financial upon completion, at the subscription price of HK\$7,200,000 ("Share Subscription").

Royston Financial owned the entire issued share capital of Royston Securities Limited ("**Royston Securities**"), a company licensed to carry out type 1 (dealing in securities), type 4 (advising on securities) and type 9 (asset management) regulated activities under the Securities and Futures Ordinance ("**SFO**").

As disclosed in the announcement on 10 August 2020, Royston Financial was owned as to (i) 60% indirectly by Mr. Liu Yui Ting Raymond ("**Mr. Raymond Liu**"); (ii) 20% indirectly by Dr. Tang Sing Hang Kenny ("**Dr. Tang**"); and (iii) 20% indirectly by an independent third party. Therefore, Royston Financial is an associate of Mr. Raymond Liu and a connected person of the Company.

The completion of the Share Subscription is conditional upon completion of the conditions precedent as stated in the Subscription Agreement being satisfied (or being waived) on or before the long stop date, which is the date falling on expiry of 6 months after the date of the Subscription Agreement, or such later date as Royston Financial and Edvance Financial may agree in writing. The aforesaid conditions precedent require, among other matters, the approval of the SFC for Edvance Financial (and any other persons where applicable) to become substantial shareholder(s) of Royston Securities under the SFO having been obtained. As at the date of this announcement, such approval has not been obtained and the Share Subscription has not yet been completed. Details of the Share Subscription are set out in the announcement of the Company dated 10 August 2020.

After completion of the Share Subscription, Royston Financial will become a non-wholly owned subsidiary of the Company.

Saved as disclosed above, the Group did not have any material acquisitions or disposals of subsidiaries and affiliated companies during FY2021 1H.

# SIGNIFICANT INVESTMENT HELD

Except for investment in its subsidiaries, the Group did not hold any significant investments during FY2021 1H.

### CAPITAL COMMITMENTS

As at 30 September 2020, the Group has no material capital commitments (31 March 2020: Nil) in respect of the property and equipment contracted but not provided for.

#### **CONTINGENT LIABILITIES**

As at 30 September 2020, the Group did not have any material contingent liabilities (31 March 2020: Nil).

# EXPOSURE TO EXCHANGE RATE FLUCTUATION

The Group's purchase are primarily denominated and settled in US Dollars. The sales of the Group are predominated in Hong Kong Dollars. The Group will continue to monitor the risk related to foreign exchanges. The Group did not use any hedging contracts to engage in speculative activities during FY2021 1H.

# CHARGE ON THE GROUP'S ASSETS

As at 30 September 2020, the Group's bank borrowing is secured by the properties located in Singapore and life insurance contracts entered into with a bank.

### INFORMATION ON EMPLOYEES AND REMUNERATION POLICIES

As at 30 September 2020, the Group had 105 employees (as at 30 September 2019: 91 employees) and most of them were working in the Hong Kong headquarters. We incurred staff costs inclusive of performance related bonus, bonus and directors' emoluments of approximately HK\$33.4 million and HK\$31.8 million for FY2021 1H and FY2020 1H, respectively.

The remuneration package for the Group's employees generally includes salary and bonuses. The Group's employees also receive welfare benefits, including retirement benefits, occupational injury insurance, medical insurance and other miscellaneous items. The Group conducts annual review of the performance of the Group's employees for determining the level of bonus, salary adjustment and promotion of the Group's employees. The Group also conducts research on the remuneration packages offered for similar positions in Hong Kong in order to keep the Group's remuneration packages at a competitive level. The Company has also adopted share option scheme and share award scheme, which are designed to provide incentives and rewards to the Group's employees.

#### **OTHER INFORMATION**

#### SHARE OPTION SCHEME

On 23 March 2017, the Company had conditionally approved and adopted the share option scheme ("**Share Option Scheme**") where eligible participants may be granted options entitling them to subscribe for the shares of the Company ("**Shares**"). The purpose of the Share Option Scheme is to enable the Company to grant share options to eligible participants as incentives or rewards for their contribution to the Group.

Unless otherwise cancelled or amended, the Share Option Scheme will remain in force for a period of 10 years until 22 March 2027. Under the Share Option Scheme, the Board shall be entitled to offer to grant a share option to any eligible participant, which includes any director, employee, officer, consultant, customer, supplies, agent, partner or advisor of or contractor to the Group, whom the Board may think fit.

The maximum entitlement of each eligible participant in any 12-month period under the Share Option Scheme shall be 1% of the Company's issued Share capital from time to time. Any offer under the Share Option Scheme must be accepted by the relevant eligible participant with a payment in favour of the Company of HK\$1 as consideration within 21 days. Any option under the Share Option Scheme, may be exercised at any time during the relevant option period.

The exercise price in respect of any option under the Share Option Scheme shall be not less than the higher of:

- (a) the closing price of the Shares on the date of the offer of the grant;
- (b) the average closing price of the Shares for the five business days immediately proceeding the date of the offer of grant; and
- (c) the nominal value of such Shares.

Details of the movements of share options granted, exercised or cancelled/lapsed during the FY2021 1H and outstanding as at 30 September 2020 are as follows:

| For the<br>six months<br>ended | Grantee   | Date of grant of share options | Exercise<br>price of<br>share<br>options<br>HK\$ | Closing<br>Price<br>immediately<br>before date<br>of grant<br>HK\$ | Exercise<br>period<br>(both dates<br>inclusive) | As at<br>1 April<br>2020 | Grant<br>during<br>the period | Exercise<br>during<br>the period | Lapsed<br>during<br>the period | Outstanding<br>at<br>30 September<br>2020 |
|--------------------------------|-----------|--------------------------------|--|--|---|--------------------------|-------------------------------|----------------------------------|--------------------------------|---|
| 30 September<br>2020           | Employees | 7 July 2017                    | 0.65   | 0.67   | 7 July 2018 to<br>6 July 2023                   | 3,326,000                | -                             | -                                | (108,000)                      | 3,218,000                                 |
|                                |           | 7 July 2017                    | 0.65   | 0.67   | 7 July 2019 to<br>6 July 2024                   | 3,405,000                | -                             | -                                | (81,000)                       | 3,324,000                                 |
|                                |           | 7 July 2017                    | 0.65   | 0.67   | 7 July 2020 to<br>6 July 2025                   | 3,405,000                |                               |                                  | (81,000)                       | 3,324,000                                 |
| Total employee                 | \$        |                                |  |  |   | 10,136,000               |                               |                                  | (270,000)                      | 9,866,000                                 |

#### **Share Options Movement Summary**

During FY2021 1H, no share options were granted, exercised and cancelled, whereas options in respect of 270,000 shares were lapsed.

#### SHARE AWARD SCHEME

The Company had adopted the share award scheme on 1 September 2020 ("Share Award Scheme"), under which any individual being an eligible employee, officer, agent or consultant of the Company or any subsidiary of the Company or any other person (including professional advisers and suppliers of the Group as selected by the Board (excluding connected persons under the Rules Governing of the Listing of Securities on the Stock Exchange of Hong Kong Limited ("Stock Exchange") ("Listing Rules")) were entitled to participated to the Share Award Scheme. The Share Award Scheme shall be valid and effective for a period of 10 years commencing from 1 September 2020.

The purposes of the Share Award Scheme are: (i) to provide certain participant with an opportunity to acquire a proprietary interest in the Company; (ii) to recognise the contributions by certain participant and give incentives thereto in order to retain them for the continual operation and development of the Group; (iii) to attract suitable personnel to work with the Group; and (iv) to provide additional incentive for them to achieve long term performance goals and development.

Details of the Share Award Scheme are set out in the announcement of the Company dated 1 September 2020.

During FY2021 1H, an aggregate of 3,500,000 shares of the Company were unconditionally awarded to four selected employees on 3 September 2020 ("Awarded Shares") and the Awarded Shares were allotted and issued to them on 14 September 2020 in accordance with the rules of the Share Award Scheme. Therefore, the Group recognised a total expense of HK\$2,030,000 in relation to the Award Shares.

# DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS

As at 30 September 2020, the interests of the Directors in the Shares, underlying Shares and debentures of the Company and any of its associated corporations (within the meaning of Part XV of SFO which are required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of part XV of the SFO (including interests and short positions in which they are taken or deemed to have under such provisions of the SFO); or (b) pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (c) have to be notified to the Company and the Stock Exchange pursuant to the code for dealing in securities of the Company by the Directors as set out in Appendix 10 of the Listing Rules ("Model Code"), are set out below:

#### Long positions

| Names of Director   | Capacity/Nature of Interest          | Number of<br>Shares | Approximate %<br>of shareholding <sup>(1)</sup> |
|---|--------------------------------------|---------------------|---|
| Mr. Raymond Liu <sup>(2)</sup>  | Interest of a controlled corporation | 570,000,000         | 56.72%  |
| Mr. Lo Wai Ho Ashley<br>(" <b>Mr. Ashley Lo</b> ") <sup>(2)</sup>       | Interest of a controlled corporation | 570,000,000         | 56.72%  |
| Dr. Tang <sup>(3)</sup>   | Interest of a controlled corporation | 75,000,000          | 7.46%   |
| Mr. Von John (4)  | Interest of a controlled corporation | 60,000,000          | 5.97%   |
| Mr. Lee Francis Sung Kei<br>(" <b>Mr. Francis Lee</b> ") <sup>(5)</sup> | Interest of a controlled corporation | 22,500,000          | 2.24%   |
| Mr. Lam Tak Ling <sup>(6)</sup>   | Interest of a controlled corporation | 22,500,000          | 2.24%   |

Notes:

- (1) The percentage has been complied based on the total number of ordinary shares of the Company in issue (1,004,946,000 Shares) as at 30 September 2020.
- (2) This represents the Shares held by Success Vision International Group Limited ("**Success Vision**"), a company that is beneficially owned as to 64.77% by Mr. Raymond Liu and 35.23% by Mr. Ashley Lo, respectively, therefore, they were deemed to be interested in the 570,000,000 Shares under the SFO.
- (3) This represents the Shares held by Earning Gear Inc. ("**Earning Gear**"), a company was wholly-owned by Dr. Tang and therefore he was deemed to be interested in the 75,000,000 Shares under the SFO.

- (4) This represents the Shares held by Mind Bright Limited ("**Mind Bright**"), a company was wholly-owned by Mr. Von John and therefore he was deemed to be interested in the 60,000,000 Shares under the SFO.
- (5) This represents the Shares held by Pioneer Marvel Limited, a company was wholly-owned by Mr. Francis Lee and therefore, he was deemed to be interested in the 22,500,000 Shares under the SFO.
- (6) This represents the Shares held by Linking Vision Limited, a company was wholly-owned by Mr. Lam Tak Ling and therefore he was deemed to be interested in the 22,500,000 Shares under the SFO.

Details of the share options of the Company, duly granted to the Directors pursuant to the Share Option Scheme (if any), which constitute interests in underlying ordinary shares of equity derivatives of the Company under the SFO are set out in the paragraph headed "Share Option Scheme" of this announcement.

Save as disclosed above, as at 30 September 2020, none of the Directors or chief executives of the Company nor their associates had registered an interest or short position in any Shares or underlying Shares and/or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which would have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions in which they are taken or deemed to have under such provisions of the SFO) or that was required to be recorded in the register kept by the Company pursuant to section 352 of the SFO, or which are required to be notified to the Company and the Stock Exchange, pursuant to the Model Code.

### DIRECTORS' RIGHTS TO ACQUIRE SHARES AND DEBENTURES

Save as disclosed in the section headed "Share Option Scheme" of this announcement, at no time during FY2021 1H and up to the date of this announcement was the Company, its subsidiaries, its fellow subsidiaries or its holding companies a party to any arrangement to enable the Directors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

# SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 30 September 2020, the following persons (other than the Directors or chief executive of the Company), who had interests in the shares and underlying shares of the Company within the meaning of Part XV of the SFO which are required to be disclosed pursuant to the provisions of Divisions 2 and 3 of Part XV of the SFO, or which will be required, pursuant to section 336 of the SFO, to be entered in the register of the Company, were as follows:

#### **Long Positions**

| Names of Shareholder             | Capacity           | Number of<br>shares | Approximate % of shareholding <sup>(8)</sup> |
|----------------------------------|--------------------|---------------------|--|
| Success Vision (1)               | Beneficial owner   | 570,000,000         | 56.72%                                       |
| Ms. Cheng Chui Ying (2)          | Interest of spouse | 570,000,000         | 56.72%                                       |
| Ms. Lin Fai <sup>(3)</sup>       | Interest of spouse | 570,000,000         | 56.72%                                       |
| Earning Gear (4)                 | Beneficial owner   | 75,000,000          | 7.46%  |
| Ms. Yip Lai Ching <sup>(5)</sup> | Interest of spouse | 75,000,000          | 7.46%  |
| Mind Bright (6)                  | Beneficial owner   | 60,000,000          | 5.97%  |
| Ms. Cheung Mo Chi <sup>(7)</sup> | Interest of spouse | 60,000,000          | 5.97%  |

Notes:

- Success Vision was beneficially owned as to 64.77% by Mr. Raymond Liu, Director, and 35.23% by Mr. Ashley Lo, Director, respectively. Therefore, they were deemed to be interested in the 570,000,000 Shares under the SFO.
- (2) Ms. Cheng Chui Ying is the spouse of Mr. Raymond Liu, Director, and was therefore deemed to be interested in the Shares in which Mr. Raymond Liu was interested in under the SFO.
- (3) Ms. Lin Fai is the spouse of Mr. Ashley Lo, Director and was therefore deemed to be interested in the Shares in which Mr. Ashley Lo was interested in under the SFO.
- (4) Earning Gear is wholly-owned by Dr. Tang, Director, and Dr. Tang was therefore deemed to be interested in the 75,000,000 Shares under the SFO.
- (5) Ms. Yip Lai Ching is the spouse of Dr. Tang, Director, and was therefore deemed to be interested in the Shares in which Dr. Tang was interested in under the SFO.
- (6) Mind Bright is wholly-owned by Mr. Von John, Director, and Mr. Von John was therefore deemed to be interested in the 60,000,000 Shares under the SFO.
- (7) Ms. Cheung Mo Chi is the spouse of Mr. Von John, Director, and was therefore deemed to be interested in the Shares in which Mr. Von John was interested in under the SFO.
- (8) The percentage has been complied based on the total number of ordinary shares of the Company in issue (1,004,946,000 shares) as at 30 September 2020.

Save as disclosed above, as at 30 September 2020, the Directors were not aware of any other person (other than the Directors or chief executive of the Company as disclosed in the section headed "Directors' and chief executive's interests and short positions in Shares, underlying Shares and debentures of the Company and its associated corporations" above) who had or deemed to have any interests or short positions in the Shares and underlying Shares of the Company which has to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO and as recorded in the register of the Company kept under section 336 of the SFO.

### **COMPETING INTERESTS**

During FY2021 1H, none of the Directors or the controlling shareholders of the Company or their respective close associates had any interests in a business which competes or is likely to compete, either directly or indirectly, with the business of the Group pursuant to Rules 8.10(1) and 8.10(2) of the Listing Rules.

#### **DEED OF NON-COMPETITION**

The controlling shareholders, namely Mr. Raymond Liu, Mr. Ashley Lo and Success Vision (the "**Controlling Shareholders**"), entered into a deed of non-competition dated 23 March 2017 ("**Deed of Non-Competition**") in favour of the Company (for itself and as trustee for each of its subsidiaries). For details of the Deed of Non-Competition, please refer to the section headed "Relationship with Controlling Shareholders" in the Prospectus. Each of the Controlling Shareholders has confirmed that none of them is engaged in or interested in any business (other than the Group) which, directly or indirectly, competes or may compete with the business of the Group.

The independent non-executive Directors have also reviewed the status of compliance and written confirmation from each of the Controlling Shareholders, and confirmed that all the undertakings under the Deed of Non-Competition have been complied with by each of the Controlling Shareholders since the Listing Date and up to the date of this announcement.

#### AUDIT COMMITTEE AND REVIEW OF INTERIM RESULTS

The Company's audit committee currently comprises three independent non-executive Directors, namely Mr. Ng Tsz Fung Jimmy (the chairman of the audit committee), Mr. Chan Siu Ming Simon and Mr. Yu Kwok Chun Raymond. The audit committee has reviewed with the management of the Group's accounting principles and practices adopted by the Group and discussed auditing, internal control and financial reporting matters including the review of the unaudited condensed consolidated interim financial information of the Group for FY2021 1H.

# SECURITIES TRANSACTIONS BY DIRECTORS

The Group has adopted the Model Code. Having made specific enquiry, all the Directors have confirmed that they have complied with the Model Code for FY2021 1H and up to the date of this announcement.

### PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

During FY2021 1H and up to the date of this announcement, the Company did not redeem its listed securities, nor did the Company or any of its subsidiaries purchase or sell any of the Company's listed securities.

# **CORPORATE GOVERNANCE PRACTICES**

The Group is committed to establish good corporate governance and adopt sound corporate governance practices. The Directors strongly believe that reasonable and sound corporate governance practices are essential for the growth of the Group and for safeguarding and enhancing shareholders' interests.

The Company's corporate governance practices are based on the principles and code provisions ("**Code Provisions**") set out in the Corporate Governance Code and Corporate Governance Report ("**CG Code**") contained in Appendix 14 of the Listing Rules. During FY2021 1H, the Company has complied with the Code Provisions as set out in the CG Code to ensure that the Group's business activities and decision-making processes are regulated in a proper and prudent manner, save and except for Code Provision A.2.1 of the CG Code.

Pursuant to the code provision A.2.1 of the CG Code, the roles of chairman and chief executive should be separate and should not be performed by the same individual. The division of responsibilities between the chairman and chief executive should be clearly established and set out in writing.

As Mr. Raymond Liu is chairman ("**Chairman**") and chief executive officer ("**Chief Executive Officer**") of the Company from 18 September 2020, it constituted a deviation from code provision A.2.1 of the CG Code since 18 September 2020.

The Board considers that this is a very important phase of the Group's development and the Chief Executive Officer ought to be tasked with additional responsibilities to oversee, lead and steer the Group from a business perspective that covers the new businesses and was much broader than the Group's principal engagement in the distribution of IT security products and the provision of IT security services. Given the importance of the Group's expansion and diversification into new businesses, the Board considers that Mr. Raymond Liu is best suited to take up the additional responsibilities to oversee, lead and steer the Group from a business perspective that covers the new businesses and is broader than the Group's principal engagement in the distribution of IT security services.

The Board believes that Mr. Raymond Liu's extensive experience and knowledge, together with the support of the management, shall strengthen the solid and consistent leadership of the Group, and Mr. Raymond Liu, by assuming the roles of both Chairman and Chief Executive Officer, would allow efficient business planning and decision for the Group as a whole, which the Board believes is for the best interest of the Group and the shareholders of the Company.

# **EVENT AFTER REPORTING PERIOD**

Details of the event after reporting period are set out in note 17 of the unaudited condensed consolidated interim financial information in this announcement.

By Order of the Board Edvance International Holdings Limited LIU Yui Ting Raymond Chairman, Chief Executive Officer and Executive Director

Hong Kong, 24 November 2020

As at the date of this announcement, the executive Directors are Mr. Liu Yui Ting Raymond, Mr. Lee Francis Sung Kei, Mr. Von John, and Mr. Lam Tak Ling, the non-executive Directors are Dr. Tang Sing Hing Kenny and Mr. Lo Wai Ho Ashley and the independent non-executive Directors are Mr. Yu Kwok Chun Raymond, Mr. Ng Tsz Fung Jimmy and Mr. Chan Siu Ming Simon and Mrs. Wong Hung Flavia Yuen Yee.